

Monthly Newsletter

Volume 4, Issue 12

December 2009

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**Interest Based Negotiations for Project Management & Professional Services (Mutual Gains Negotiations)**

FDOT & FICE, through the partnering initiative of the FDOT/FICE Negotiations Task Team, has developed a Negotiation Training course based on Mutual Gains Negotiation taught by Harvard Law School. Mutual Gains or Interest Based Negotiation uses the approach of mutual problem-solving to replace the traditional zero-sum negotiation process. The two-day course will have practical application for FDOT Professional Services Consultant negotiations, and will include an emphasis on interactive exercises and discussion vs. lecture.

**4 PDHs of Technical Engineering Credit**

<b>Dates:</b> January 19-20, 2010	<b>Dates:</b> February 2-3, 2010
<b>Location:</b> District 4 Auditorium 3400 West Commercial Boulevard Ft. Lauderdale, Florida 33309	<b>Location:</b> District 3 Headquarters 1074 Highway 90 East Chipley, Florida 32428
Non-FDOT registrants, please click <a href="#">here</a> to register and for more information.	Non-FDOT registrants, please click <a href="#">here</a> to register and for more information.
FDOT registrants, please click <a href="#">here</a> to register and for more information.	

**FES/FICE Lunch and Learn Webinar Series-Call for Speakers**

**Share your Expertise!**

Interested in sharing your expertise on a specific topic with your peers while helping us provide a valuable service to our members? FES/FICE is seeking knowledgeable speakers with engaging presentations on timely topics to conduct 1-1 ½ hour lunchtime webinars. We're interested in a wide variety of technical and non-technical professional development topics to deliver to our members, so submit your ideas today.



What is a Lunch and Learn Webinar? A Lunch and Learn Webinar is relatively easy to conduct and participate in. Best of all, there is no time away from the office and no travel expenses. Lunch and Learn Webinars take place midday when most people enjoy their lunch breaks. While at their desks, attendees can logon to a dedicated website to view and follow along with a PowerPoint presentation while listening to the presenter via teleconference.

FES/FICE staff handles all coordination details such as promotion, registration, participation instruction and follow-up details such as issuing and reporting professional development credit if applicable. Honorariums for speakers are determined on a case-by-case basis and depend on length of presentation and whether the topic qualifies for PDH credit.

For more information or to submit your interest in conducting a webinar, please submit the presentation title and content summary via e-mail to Abby Richter, Meeting Planner, at [arichter@fleng.org](mailto:arichter@fleng.org).



## Lunch & Learn Webinars

FES is continuing our series of Lunch & Learn Webinars. While sitting in your office, hotel room, home, or wherever you may be, you can participate. You only need a computer with internet access and a phone. To learn more about webinars, please click [here](#).

### GIS Applications for Engineering

December 15, 2009

12:00 pm – 1:30 pm (EST)

#### 1 PDH of Technical Engineering Credit

Civil Engineers – Learn how GIS can assist in the design and permitting of water, sewer, and drainage projects.

Objectives:

- Brief introduction to GIS: What it does; How it functions
- Investigate different data sources
- 3 levels of GIS: Display/Analysis/Applications
- Examples of Design Applications
- Interface with CAD

For more information and to register online, please click [here](#).

### The Real Leadership Challenge – Getting and Maintaining Peak Performance & Winning at Sales.

January 25, 2010

12:00 pm—1:30 pm (EST)

The Real Leadership Challenge – Getting and Maintaining Peak Performance & Winning at Sales. In this webinar, you will consider whether you and your team are realizing your potential, and learn simple and powerful ways that you can take your leadership to the next level.

For more information and to register online, please click [here](#).

**Wish FES/FICE would hold a seminar on a particular topic? Bring more programs to your city? We would love to hear from you! Please email Dee Kring, Director of Continuing Education at [dkring@fleng.org](mailto:dkring@fleng.org).**

## Florida MATHCOUNTS® 2010

Are you looking for a way to contribute to a good cause and still see a return on your investment? Donate your time and/or money to Florida MATHCOUNTS. To download a Sponsorship Commitment form, please click [here](#).

MATHCOUNTS is a motivating and rewarding national mathcoaching and competition program that promotes middle school mathematics achievement through grassroots involvement in every U.S. state and territory.

All Chapter competitions will take place during the month of February. To see where your Chapter Competition will take place, please click [here](#).

The 2010 State Competition is scheduled to take place at the Hilton Orlando Altamonte Springs on Friday, March 26, 2010.

## FICE Advanced Work Zone Traffic Control

### 20 PDHs of Technical Engineering Credit

#### Course Prerequisite

One year of experience in work zone traffic control or one year being responsible for work zone traffic control plan development.

#### Requirement

This course is required for personnel with responsibility or authority to decide on the specific maintenance of traffic requirements to be implemented. These positions include the following:

- (a) The engineer responsible for the work zone traffic control plan development;
- (b) The work zone traffic control supervisor.

This course is not required for submitting Traffic Control Plans for utility work, unless such persons have to sign and seal the Traffic Control Plans in accordance with the UAM.

#### Who Should Attend?

- Professional Engineers and design consultants
- Contractors who supervise work zone traffic control areas
- FDOT design and construction engineers

2010 Dates and Locations		
<p><b>Dates:</b> January 12-14, 2010</p> <p><b>Location:</b>                      Jacksonville Marriott                      4670 Salisbury Road                      Jacksonville, Florida 32256</p> <p>For more information and to register, please click <a href="#">here</a>.</p>	<p><b>Dates:</b> February 16-18, 2010</p> <p><b>Location:</b>                      Marriott Tampa Waterside                      700 South Florida Avenue                      Tampa, Florida 33602</p> <p>For more information and to register, please click <a href="#">here</a>.</p>	<p><b>Dates:</b> July 20-22, 2010</p> <p><b>Location:</b>                      Orlando Marriott Lake Mary                      1501 International Parkway                      Lake Mary, Florida 32746</p> <p>For more information and to register, please click <a href="#">here</a>.</p>

## FICE Advanced Work Zone Traffic Control Refresher Course

### 6 PDHs of Technical Engineering Credit

#### Course Prerequisite

Persons that have successfully completed training in the Restricted Activities or Intermediate or Advanced category and have kept their certification current by retesting from an approved provider may take the appropriate category refresher course to comply with this procedure. A failing grade on the refresher test, requires that the full course must be taken and successfully completed. A wallet card from an approved provider must be no more than four years old to be considered current.

2010 Dates and Locations	
<p><b>Date:</b> April 22, 2010</p> <p><b>Location:</b>                      Orlando Marriott Lake Mary                      1501 International Parkway                      Lake Mary, Florida 32746</p> <p>For more information and to register, please click <a href="#">here</a>.</p>	<p><b>Date:</b> August 26, 2010</p> <p><b>Location:</b>                      Marriott Tampa Waterside                      700 South Florida Avenue                      Tampa, Florida 33602</p> <p>For more information and to register, please click <a href="#">here</a>.</p>



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florida institute of Consulting Engineers

Wish FES/FICE would hold a seminar on a particular topic? Bring more programs to your city? We would love to hear from you! Please email Dee Kring, Director of Continuing Education at [dkring@fleng.org](mailto:dkring@fleng.org).

**ENGINEERING.**  
**It's Practically Amazing!**

## FES Membership Application is Now Online!

**The 2009-2010 membership year began on October 1st. To keep the card and keep the benefits, renew your membership today!**

No paper, no stamps, no need to fax. Just click [here](#), fill out, and relax.

Already an FES member?

Forward this newsletter to a friend, colleague, or co-worker today. New or prospective members can apply online at: [www.fleng.org/membership-app.cfm](http://www.fleng.org/membership-app.cfm).

For more information about membership in FES, click [here](#) or call the Member Services Department at (850) 224-7121.



## Upcoming Seminars & Webinars for 2009-2010

### December

15 Lunch & Learn Webinar: GIS Applications for Engineering

### January

12-14 FICE Advanced Work Zone Traffic Control (Jacksonville)

19-20 Mutual Gains Negotiation (Ft. Lauderdale)

25 Lunch & Learn Webinar: The Real Leadership Challenge

### February

2-3 Mutual Gains Negotiation (Chipley)

16-17 2010 Professional Engineer Legislative Days (Tallahassee)

16-18 FICE Advanced Work Zone Traffic Control (Tampa)

TBD Green Engineering Seminar (Orlando)

TBD Site Development Permitting in Northeast Florida (Jacksonville)