



Monthly Newsletter

Volume 5, Issue 1

January 2010

Inside this issue:

- Mutual Gains Negotiations 1
- Distance Learning 2
- FICE Advanced Work Zone Traffic Control 4
- FICE Advanced Work Zone Traffic Control Refresher 4

**Interest Based Negotiations for Project Management & Professional Services (Mutual Gains Negotiations)**

FDOT & FICE, through the partnering initiative of the FDOT/FICE Negotiations Task Team, has developed a Negotiation Training course based on Mutual Gains Negotiation taught by Harvard Law School. Mutual Gains or Interest Based Negotiation uses the approach of mutual problem-solving to replace the traditional zero-sum negotiation process. The two-day course will have practical application for FDOT Professional Services Consultant negotiations, and will include an emphasis on interactive exercises and discussion vs. lecture.

**4 PDHs of Technical Engineering Credit**

<b>Dates:</b> January 19-20, 2010	<b>Dates:</b> February 2-3, 2010
<b>Location:</b> District 4 Auditorium 3400 West Commercial Boulevard Ft. Lauderdale, Florida 33309	<b>Location:</b> District 3 Headquarters 1074 Highway 90 East Chipley, Florida 32428
Non-FDOT registrants, please click <a href="#">here</a> to register and for more information.	Non-FDOT registrants, please click <a href="#">here</a> to register and for more information.
FDOT registrants, please click <a href="#">here</a> to register and for more information.	

**FES/FICE Lunch and Learn Webinar Series-Call for Speakers**

**Share your Expertise!**

Interested in sharing your expertise on a specific topic with your peers while helping us provide a valuable service to our members? FES/FICE is seeking knowledgeable speakers with engaging presentations on timely topics to conduct 1-1 ½ hour lunchtime webinars. We're interested in a wide variety of technical and non-technical professional development topics to deliver to our members, so submit your ideas today.



What is a Lunch and Learn Webinar? A Lunch and Learn Webinar is relatively easy to conduct and participate in. Best of all, there is no time away from the office and no travel expenses. Lunch and Learn Webinars take place midday when most people enjoy their lunch breaks. While at their desks, attendees can logon to a dedicated website to view and follow along with a PowerPoint presentation while listening to the presenter via teleconference.

FES/FICE staff handles all coordination details such as promotion, registration, participation instruction and follow-up details such as issuing and reporting professional development credit if applicable. Honorariums for speakers are determined on a case-by-case basis and depend on length of presentation and whether the topic qualifies for PDH credit.

For more information or to submit your interest in conducting a webinar, please submit the presentation title and content summary via e-mail to Abby Richter, Meeting Planner, at [arichter@fleng.org](mailto:arichter@fleng.org).

## Distance Learning Laws & Rules

### 4 PDHs of Laws and Rules Credit

The goal of this course is not only to detail any rules adopted, amended, or repealed for Chapter 61G15, FAC or changes made by the legislature to Chapters 455 and 471 FS, but to illustrate how these changes will affect the practice of the individual engineer.

Course available: Online, DVD, Correspondence

To register and for more information, please click [here](#).

## Project Management

### 4 PDHs of Technical Engineering Credit

The Project Management Professional (PMP) is for both the young project manager and the seasoned project manager. This course will provide the attendee with a clear understanding of the project management principles and processes based on the Project Management Institute's Project Management Body of Knowledge (PMBOK). This course will also give the attendee an opportunity to have a better understanding of the PMP exam and what it entails. The course is based on the latest edition of PMBOK (Fourth Edition).

Course available: Online, DVD

To register and for more information, please click [here](#).

## Excelling as an Expert Witness – Tips and Strategies from a Technical Perspective

Informational (Non-Technical)

Engineers, scientists and other technical personnel who may be called to testify as either a fact or expert witness should plan to watch. The vast majority of expert testimony in civil cases is provided by means of deposition. Unfortunately, few witnesses receive adequate, formal training or individual briefings prior to testimony, in how to communicate opinions effectively at deposition and later, trial. This webinar is intended to assist engineers and scientists with a basic understanding of the legal process from an engineer's perspective, and provide proven tips and checklists regarding evidence, qualifications, file management, coordination with counsel and other key areas, and which can be used in preparation for testimony.

To register and for more information, please click [here](#).

**For more Distance Learning course offerings, please click [here](#).**



## Changes in Latitudes, Changes in Attitudes: The Changing Business of Engineering

The Annual Conference Steering Committee, chaired by Jennifer Porter, PE, and Mandee Brandt, PE, is pleased to announce the theme for the upcoming FES/FICE 94<sup>th</sup> Annual Summer Conference & Exposition.

### “Changes in Latitudes, Changes in Attitudes: The Changing Business of Engineering”

This theme was selected to help recognize the changes in the business of engineering and to promote the profession. In addition to offering technical educational sessions, the conference will explore opportunities for engineers to partner with our educators to prepare our students for careers in engineering.

Mark your calendars for August 4-7, 2010; set your compasses for 26° North Latitude, your attitudes for change and your GPS for Marriott Marco Island. Saturday Night will take on a magical, mystical and alluring ambience with our “Caribbean Night” Informal Dinner.

So there is no dressing up for the Annual Summer Conference, bring your flip flops and tropical attire for the conference of a lifetime!

Let's put the fun back into learning!

#### Make Your Hotel Reservations Today

The Florida Engineering Society has secured a limited block of rooms at a discounted group rate of \$153 single or double occupancy. There is no resort fee and self parking is discounted. Please note that the deadline to make your reservations and receive the discounted group rate is Tuesday, July 13<sup>th</sup>; however, rooms may sell out prior to this deadline. Ensure you have a room by contacting the Marriott Marco Island today.

To make your reservations call toll free at 800/438-4373 and reference Florida Engineering Society.

**Wish FES/FICE would hold a seminar on a particular topic? Bring more programs to your city? We would love to hear from you! Please email Dee Kring, Director of Continuing Education at [dkring@fleng.org](mailto:dkring@fleng.org).**

## Florida MATHCOUNTS® 2010

Are you looking for a way to contribute to a good cause and still see a return on your investment? Donate your time and/or money to Florida MATHCOUNTS. To download a Sponsorship Commitment form, please click [here](#).

MATHCOUNTS is a motivating and rewarding national mathcoaching and competition program that promotes middle school mathematics achievement through grassroots involvement in every U.S. state and territory.

All Chapter competitions will take place during the month of February. To see where your Chapter Competition will take place, please click [here](#).

The 2010 State Competition is scheduled to take place at the Hilton Orlando Altamonte Springs on Friday, March 26, 2010.

## FICE Advanced Work Zone Traffic Control

### 20 PDHs of Technical Engineering Credit

#### Course Prerequisite

One year of experience in work zone traffic control or one year being responsible for work zone traffic control plan development.

#### Requirement

This course is required for personnel with responsibility or authority to decide on the specific maintenance of traffic requirements to be implemented. These positions include the following:

- (a) The engineer responsible for the work zone traffic control plan development;
- (b) The work zone traffic control supervisor.

This course is not required for submitting Traffic Control Plans for utility work, unless such persons have to sign and seal the Traffic Control Plans in accordance with the UAM.

#### Who Should Attend?

- Professional Engineers and design consultants
- Contractors who supervise work zone traffic control areas
- FDOT design and construction engineers

2010 Dates and Locations	
<p><b>Dates:</b> February 16-18, 2010</p> <p><b>Location:</b> Marriott Tampa Waterside 700 South Florida Avenue Tampa, Florida 33602</p> <p>For more information and to register, please click <a href="#">here</a>.</p>	<p><b>Dates:</b> July 20-22, 2010</p> <p><b>Location:</b> Orlando Marriott Lake Mary 1501 International Parkway Lake Mary, Florida 32746</p> <p>For more information and to register, please click <a href="#">here</a>.</p>

## FICE Advanced Work Zone Traffic Control Refresher Course

### 6 PDHs of Technical Engineering Credit

#### Course Prerequisite

Persons that have successfully completed training in the Restricted Activities or Intermediate or Advanced category and have kept their certification current by retesting from an approved provider may take the appropriate category refresher course to comply with this procedure. A failing grade on the refresher test, requires that the full course must be taken and successfully completed. A wallet card from an approved provider must be no more than four years old to be considered current.

2010 Dates and Locations	
<p><b>Date:</b> April 22, 2010</p> <p><b>Location:</b> Orlando Marriott Lake Mary 1501 International Parkway Lake Mary, Florida 32746</p> <p>For more information and to register, please click <a href="#">here</a>.</p>	<p><b>Date:</b> August 26, 2010</p> <p><b>Location:</b> Marriott Tampa Waterside 700 South Florida Avenue Tampa, Florida 33602</p> <p>For more information and to register, please click <a href="#">here</a>.</p>



125 South Gadsden Street  
Tallahassee, Florida 32301

P.O. Box 750  
Tallahassee, Florida 32302

Phone: (850) 224.7121  
Fax: (850) 222.4349

E-mail: [seminars@fleng.org](mailto:seminars@fleng.org)



florida institute of Consulting Engineers

Wish FES/FICE would hold a seminar on a particular topic? Bring more programs to your city? We would love to hear from you! Please email Dee Kring, Director of Continuing Education at [dkring@fleng.org](mailto:dkring@fleng.org).

**ENGINEERING.**  
**It's Practically Amazing!**

## FES Membership Application is Now Online!

**The 2009-2010 membership year began on October 1st. To keep the card and keep the benefits, renew your membership today!**

No paper, no stamps, no need to fax. Just click [here](#), fill out, and relax.

Already an FES member?

Forward this newsletter to a friend, colleague, or co-worker today. New or prospective members can apply online at: [www.fleng.org/membership-app.cfm](http://www.fleng.org/membership-app.cfm).

For more information about membership in FES, click [here](#) or call the Member Services Department at (850) 224-7121.

## Upcoming Seminars & Webinars for 2010

### January

19-20 Mutual Gains Negotiation (Ft. Lauderdale)

### February

2-3 Mutual Gains Negotiation (Chipley)

16-17 2010 Professional Engineer Legislative Days (Tallahassee)

16-18 FICE Advanced Work Zone Traffic Control (Tampa)

### March

26 Florida MATHCOUNTS® State Competition

### April

22 FICE Advanced Work Zone Traffic Control Refresher Course (Lake Mary)

TBD Site Development Permitting in Northeast Florida (Jacksonville)